


Procurement of Goods

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- Procurement of Goods
 - Procurement of Works
 - Procurement of Services

Specification

- Brand Names
- Restrictive

Packaging of contracts

- Similar capability works/goods to be clubbed

2 bid/ 1 bid system

- Technical qualification criteria
- Time aspect

Evaluation Criteria

- Clear and objective
- As published in advance
- Fair and transparent

GCC/SCC

- GCC- Not to change normally
- SCC- work specific conditions

Clarification and amendment to bid docs

- Only clarifications of historic nature
- Should not affect relative position of the bidder
- No amendment/Discount etc. at the time of evaluation

Alternative bids allowed?

- Latest bid valid?
- Lowest bid valid?
- All bids Backed by bid security?

Bid validity period and extension

- Period for processing the bid
- If bid is required to extend

Withdrawal/substitution/modification of bid

- Only before last date of submission



Clarification of bids

Nonresponsive bid/Errors and omissions

- Arithmetical errors
- Omitted goods
- Omitted items

Conversion to single currency

- Exchange rate on what date?



Local Preference

Multiple Contracts and lots

- Single contracts or lowest for individual group?

Post Qualification of bidder

- Advantage of post qualification
- Risk in post qualification



Signing of contract



Performance Security

Inspection- Pre/Post Supply

- Inspection of goods.

Life cycle cost

- Sustainable Procurement

Life Cycle Costs for a 60 HP Vertical In-Line Metallic Pump in Salt Water for 5 Years

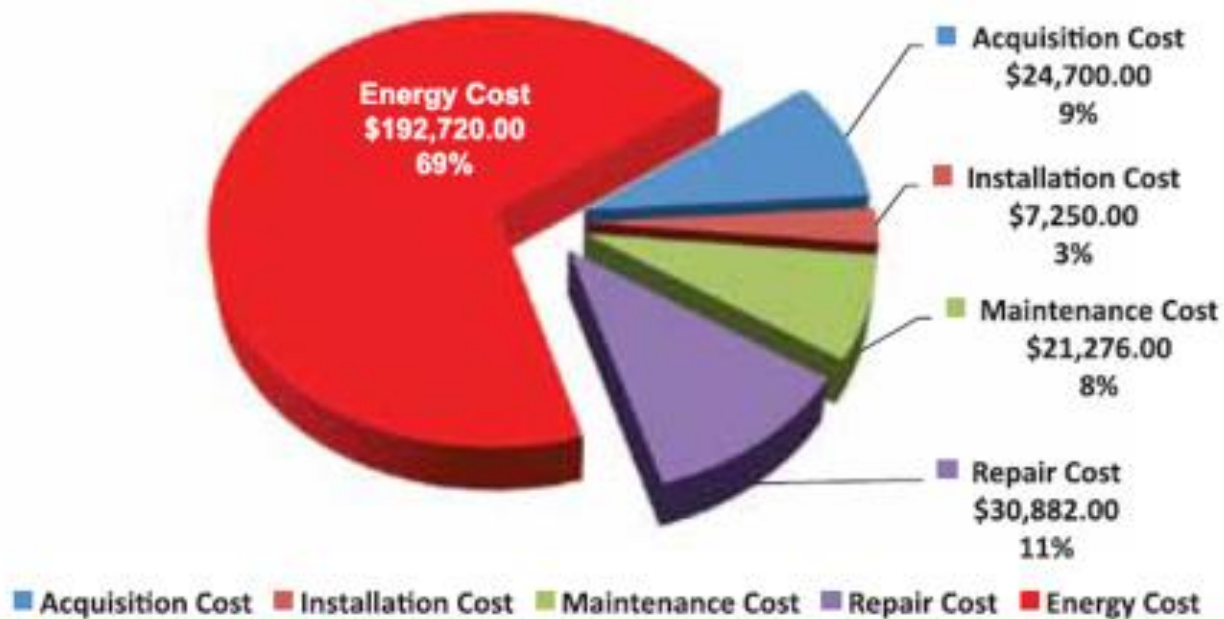


Figure 2. Life cycle costs for a 60-horsepower, vertical, in-line metallic pump in salt water for five years

Negotiations and impact

- Single bid?



Services vs goods performance based purchase

Price Adjustment and escalation

- Base Date
- References
- Formula



DId and delay in commissioning



Guarantee/warrantee extension



Consumables and spares



Maintenance contracts and performance security



Banning and provisions



Vendor rating

Patent Indemnity

- To the employer from infringement by the contractor



Limitation of Liability



Force Majeure



EOT and Termination



Rate Contracts



Thanks